

# Department of the Navy Office of Small Business Programs



# AUSA

21 OCT 2013



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Sean F. Crean  
DON Office of Small  
Business Programs

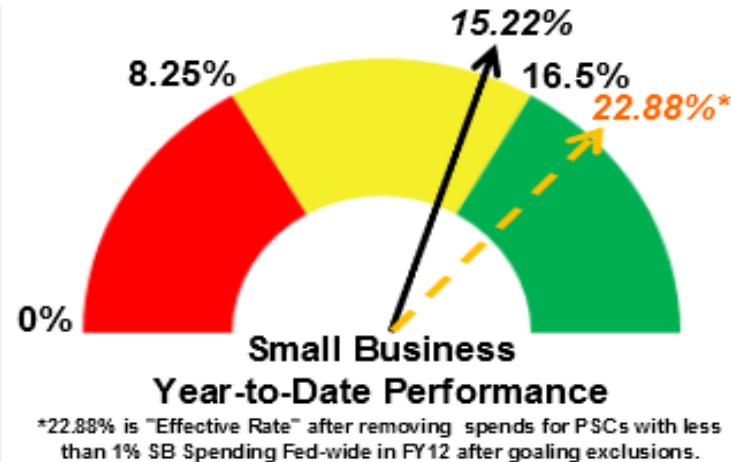
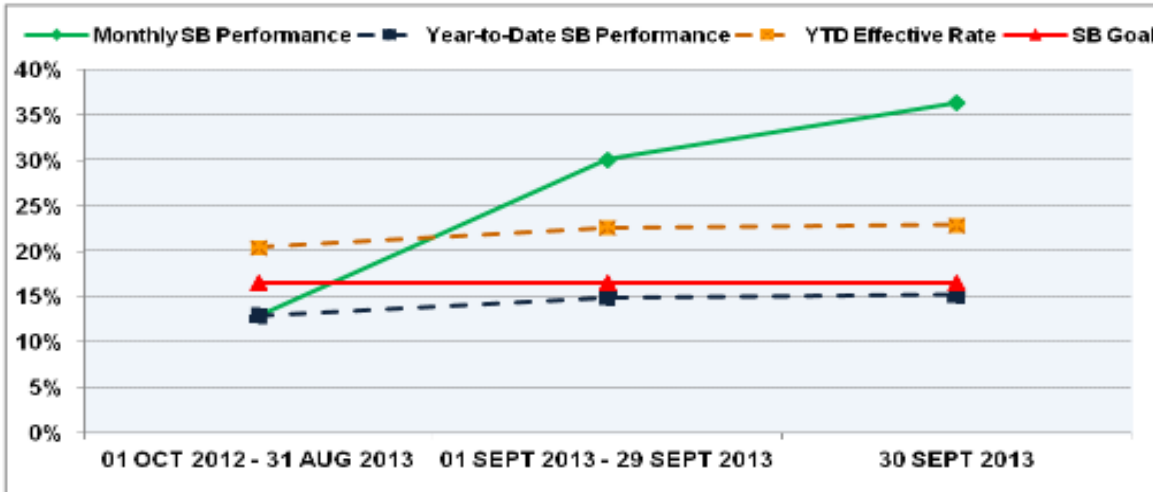




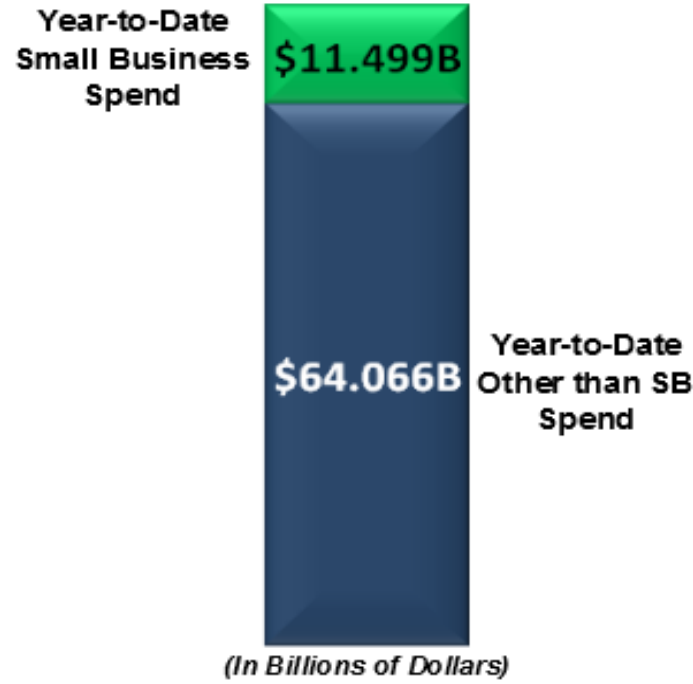
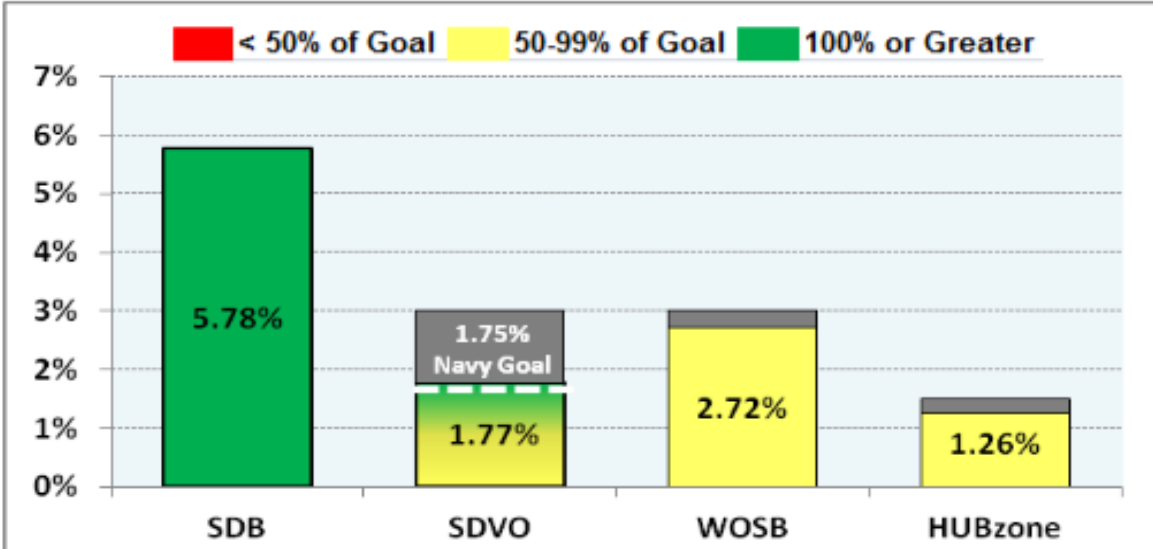
# Small Business Performance Dashboard

## Department of Navy FY13

### Data through 9.30.2013



"Effective Rate" is Year-to-Date SB Percentage after removing spends for PSCs with less than 1% SB Spending Fed-wide in FY12 after applying the goaling exclusions.



\* Contains all spends including deobligations (negative spends).

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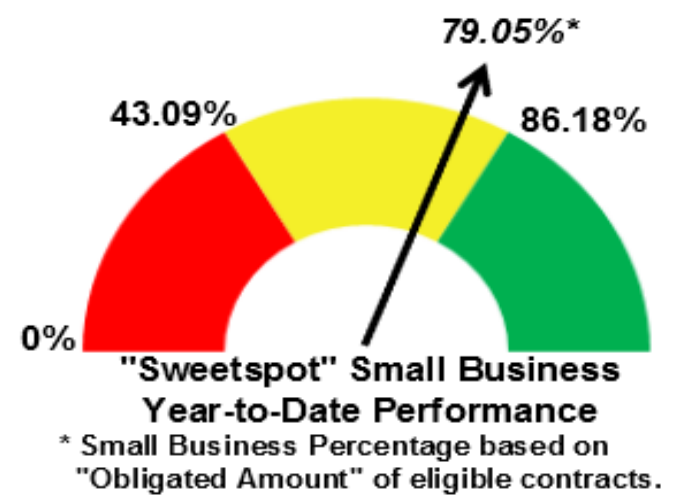
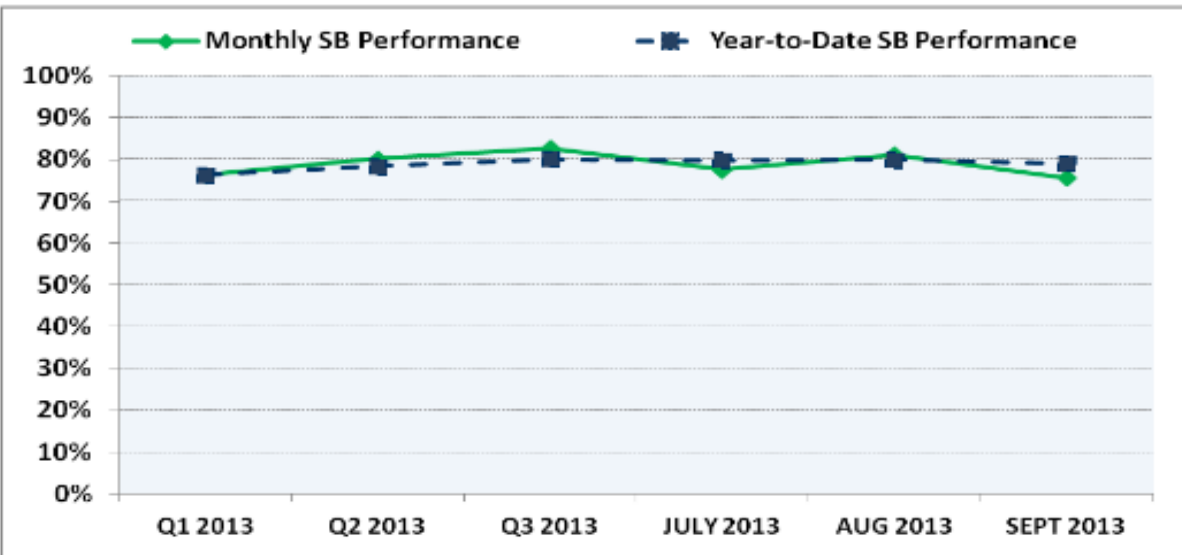


# "Sweetspot" Performance Dashboard

## "Base and All Options" between \$3K and \$150K\*

### Department of Navy FY13

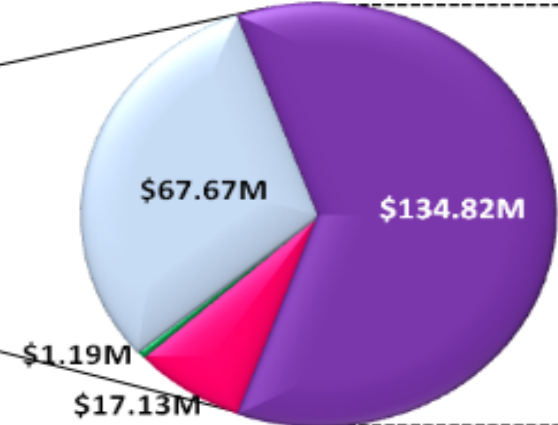
Data as of: 9.30.2013



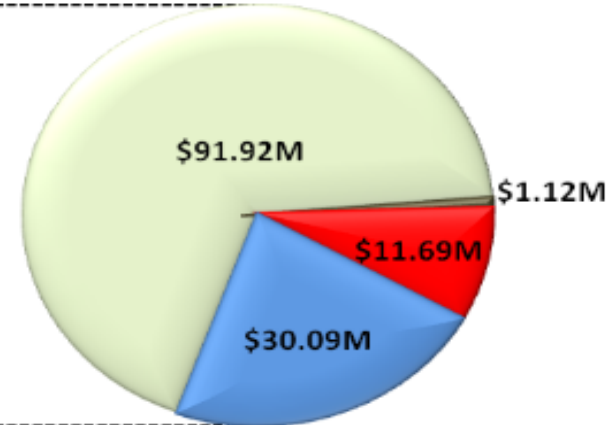
**Overall Sweetspot Spend\***



**Contract Award Types\*\***



**Delivery Order Types**



\*Data based on "Obligated Dollars" spends in FPDS-NG for specified time period. Ignores all Non-Competed OTSB Contracts.

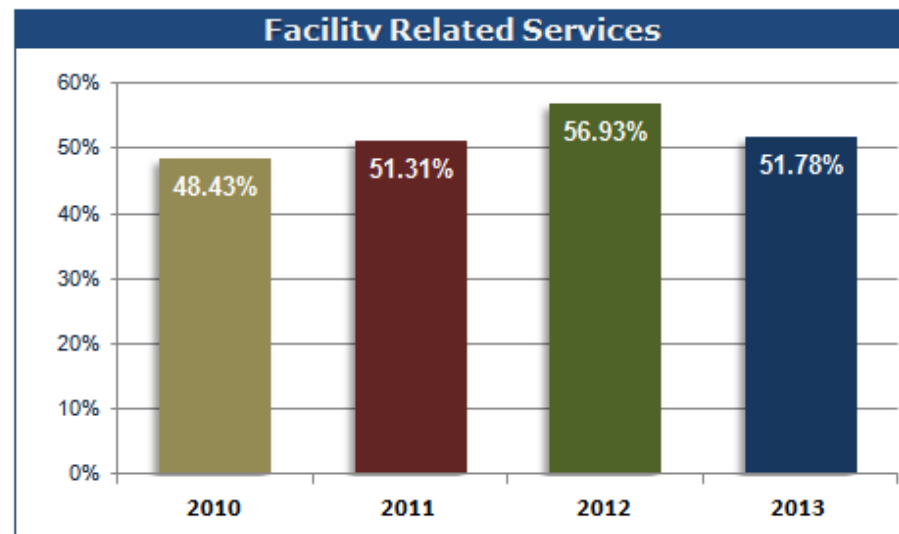
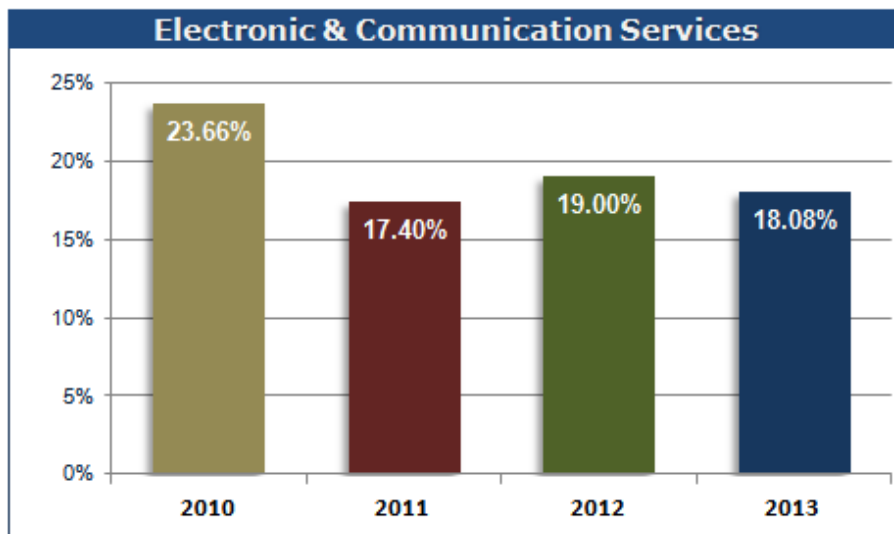
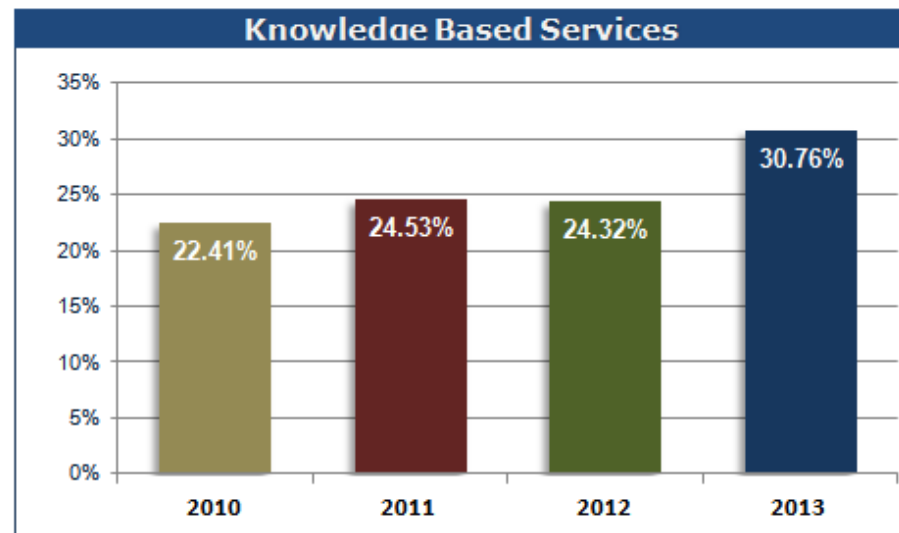
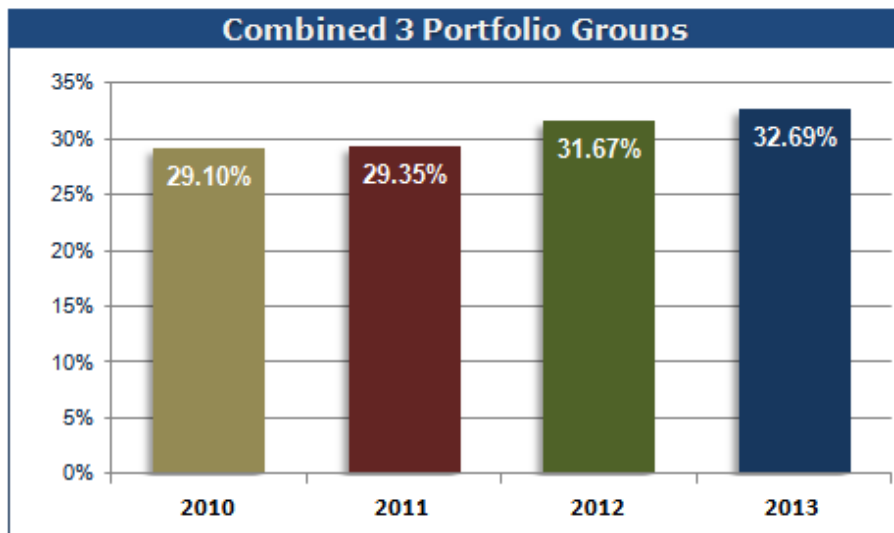
■ BPA Calls    
 ■ Definitive Contracts    
 ■ GSA Federal Supply Schedule    
 ■ Basic Ordering Agreements  
■ Delivery Orders    
 ■ Purchase Orders    
■ Government-Wide Agency Contracts    
■ Indefinite Delivery Contracts

\*\*Includes \$20.64M in OTSB in Government Purchase Card Spends.

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# Performance by Portfolio Groups FY 2010 – YTD FY 2013





# Department of the Navy (DoN)

## Major Buying Commands

Naval Supply Systems Command 703-604-1857	70% of Navy buys
Naval Sea Systems Command 202-781-3965	Shipbuilding
Naval Air Systems Command 301-757-9044	Aviation
Space and Naval Warfare Systems Command 619-524-7701	Technology / Communications
U.S. Marine Corps Installations and Logistics 703-614-6810	Ground Equipment
Marine Corps Systems Command 703-432-3946	Weapons and Sensors Development
Office of Naval Research 703-696-2607	R&D (SBIR)
Military Sealift Command 202-685-5565	Ocean Transportation
Strategic Systems Programs 703-601-9602	Undersea Systems
Naval Facilities Engineering Command 202-685-9129	Construction & Facilities





# The Department of the Navy Office of Small Business Programs



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## NAVY & MARINE CORPS BUYING COMMANDS

- Headquarters, U.S. Marine Corps
- Marine Corps Systems Command
- Military Sealift Command
- Naval Air Systems Command
- Naval Facilities Engineering Command
- Naval Sea Systems Command
- Naval Supply Systems Command
- Office of Naval Research
- Space and Naval Warfare Systems Command
- Strategic Systems Programs

## SMALL BUSINESS POLICY & GUIDANCE

Conferences

## FAQ'S

Frequently Asked Questions

## INTRANET.

Navy OSBP Intranet  
(MIL access only)



Seán Crean (OSBP Director)  
presents  
Robert Smith (NAVAIR) with  
2012 Oreta B Stinson  
Small Business Advocate Award

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<http://smallbusiness.navy.mil>

